**Draper Offers Discount with New Online Quoting Process**

**(Spiceland, Ind. –** AV integration is a busy industry. Companies need to get the best and most profitable returns from the hours put in. And one area where time can seem wasted is in the quoting process.

Draper is helping by streamlining the quoting and ordering process with Draper Online for AV products, and they are offering a discount as an incentive.

Dealers can generate quotes anytime, 24/7. Simply enter the product configurations and quantities and receive instant access to a printed quote. Request and generate drawings (dwg and pdf) to be emailed back within minutes. Quotes can be reopened and revised anytime.

“The thing that I love about Draper Online is that it won’t allow you to do anything you shouldn’t. If you make the wrong selection, it will let you know,” said Jason Felix, the president of Performance Plus Marketing. “That for me is a big deal because I don’t know the specifics of a tube diameter, or the weight it can handle, and it figures that all out for me. It simplifies my life.”

Registering for DraperOnline is easy. Just fill out the online form to request access. Draper will send a confirmation email with information on how to access and use the system.

As a special incentive, Draper is offering an incentive for new registrations. Draper Dealers who register will receive a percentage discount from Draper Online quotes for the rest of the year.

To sign up, go to [www.draperonline.com](http://www.draperonline.com). For more information, you can also visit us in booth N2604 at InfoComm 2022 in Las Vegas.

**About Draper**Draper, Inc. creates core, advanced, and tailored solutions for the professional audiovisual marketplace, including projection screens, custom AV mounts, structures, enclosures and lifts, window shades, and video conferencing solutions. Established in 1902, Draper markets through a network of dealers and distributors to the commercial, architectural, education, and residential markets. To learn more, visit [www.draperinc.com](http://www.draperinc.com).

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